

## Message Text

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

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R 010147Z AUG 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 3643

UNCLAS SECTION 1 OF 2 TOKYO 9973/1

E.O. 11652: N/A

TAGS: BEXP, BGEN

SUBJECT: COMMERCIAL PROGRAMS: FOREIGN BUYER GROUPS TO THE U.S.:

NATIONAL HARDWARE SHOW: JAPANESE VISITORS

REF: A) TOKYO 8098; B) STATE A-2270; C) STATE A-2763

SUMMARY. TWO JAPANESE BUYER GROUPS TO NATIONAL HARDWARE SHOW  
REQUEST COMMERCE ASSISTANCE PRIOR TO SHOW. ACTION REQUESTED:  
COMMERCE ADVISE WHETHER IT WILL PROVIDE ASSISTANCE DESCRIBED  
BELOW. END SUMMARY.

1. FOLLOWING PUBLICATION IN EMBASSY COMMERCIAL NEWSLETTER OF  
ANNOUNCEMENT RE NATIONAL HARDWARE SHOW, EMBASSY RECEIVED  
INQUIRY FROM OFFICIAL OF KYSOR JAPAN CORP, MICHIO INAKAGE, RE  
SHOW. FOLLOWING EMBASSY'S FURTHER EXPLANATION, INAKAGE HAS  
ASSEMBLED GROUP OF 43 JAPANESE BUSINESSMEN WHO WILL VISIT  
HARDWARE SHOW AS GROUP UNDER INAKAGE'S LEADERSHIP. GROUP,  
MEMBER OF WHICH ARE INTERESTED IN WIDE VARIETY OF HARDWARE  
PRODUCTS, PLANS TO ARRIVE AT SHOW AUGUST 28, AND WILL CONTACT  
DUTY OFFICER AT COMMERCE'S INTERNATIONAL LOUNGE UPON ARRIVL.  
GROUP HAS MADE RESERVATIONS AT AMERICANA HOTEL.

2. GROUP WILL CONSIST OF FOLLOWING MEMBERS:

TSUTOMU NAGASAWA, PRESIDENT, K.K. KUGISEI, 3-3-1, KOENJI  
MINAMI, SUGINAMI-KU, TOKYO 166

NAOKAZU FUJIMURA, REP. DIR., K.K. FUJIMURA SHOTEN, 1-12,  
KANDA SUDA-CHO, CHIYODA-KU, TOKYO 101

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KAZUhide YAMAYA, REP. DIR., YAMAYA SANGYO K.K. 5, KANDA

TOMIYAMA-CHO, CHIYODA-KU, TOKYO 101  
TAIICHI SHINMURA, REP. DIR., K.M. MARUSHIN, 2-35-5, NISHI  
NIPPORI, ARAKAWA-KU, TOKYO 116  
YASABURO WAKO, REP. DIR., WAKO KINZOKU K.K., 2-5, KODENMA-  
CHO, NIHONBASHI, CHUO-KU, TOKYO 103  
MORIO IWAMA, SALES MANAGER, YUGEN KAISHA IZUMO KANAMONO,  
2-10-8, YOYOGI, SHIBUYA-KU, TOKYO 151  
KANJI INABA, PRESIDENT, INABA SANGYO K.K., 1-23-8, HIGASHI  
OGU, ARAKAWA-KU, TOKYO 116  
HISAO SASAHARA, PRESIDENT, GOSHI KAISHA SASAHARA SHOTEN,  
36, KANDA KONYA-CHO, CHIYODA-KU, TOKYO 101  
TEIJI GITA, SALES MANAGER, K.K. SUZUYA, 1-35-10, TOMIGAYA,  
SHIBUYA-KU, TOKYO 150  
MASAJI KONISHI, PRESIDENT, KONISHI KANAMONO K.K., 1-8-23,  
KITA SHINJUKU, SHINJUKU-KU, TOKYO 150  
YOSHITOMO NAITO, REP. DIR., KEIHIN KANAMONO K.K. 3-8-5,  
OOGI-MACHI, NAKA-KU, YOKOHAMA 232  
MICHIO INAKAGE, BRANCH MANAGER, KYSOR JAPAN, 7-18-12,  
ROPPONGI, MINATO-KU, TOKYO 106.  
(9'8 8,-.74A, TOUR ESCORT, NIPPON TSUUN, UMEDA AIRPORT,  
50, BANZAI-CHO, KITA-KU, OSAKA 530  
KOICHI TSUCHINO, SALES MANAGER, TSUCHINO KANAMONO K.K.,  
2-CHOME, SHIO-MACHI, MINAMI-KU, OSAKA 542  
SHOZO OKUMURA, PRESIDENT, OKUCHU KANAMONO K.K., 1,  
MINAMI WATAYA-CHO, MINAMI-KU, OSAKA 542  
KANICHI ASANO, SALES MANAGER, K.K. MATSUTOMI, 6-8,  
KANAMONO-CHO, HIGASHI-KU, OSAKA 540  
SHIZUM SHIROSAKI, SALES MANAGER, K.K., MATSUTOMI  
KOMATANI, REP., K.M. KOMATANI, 2-3-6, HIGASHI KYUHOJI,  
YAO CITY 581  
KEIICHI NOOMURA, PRESIDENT, SANSEI KINZOKU K.K.,  
SHINONOME-MACHI, HIGASHI-KU, YAO CITY 581  
HACHIRO TAKEHARA, PRESIDENT, ZENBI KINZOKU K.K.,  
KOSEI-CHO, OKAYAMA CITY 700  
TEURO MURO, DIR., K.K. MURO KANAMONOTEN, NIJO-DORI,  
NAKAGYO-KU, KYOTO CITY 604  
K.K. KAJI SHOTEN, 3-34, MINAMI HORIE-DORI, NISHI-KU,  
OSAKA 550  
TETSUO NAKANO, VICE PRESIDENT, K.K. KATSURA, 63,  
NAKANO-CHO, DAIHOJI-MACHI, MINAMI-KU, OSAKA 542  
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TAMOTSU SHODA, DIRECTOR, K.K. KATSURA, TOKYO BRANCH  
YUTAKA MIYAI, BRANCH MANAGER, K.K. KATSURA, FUKUOKA BRANCH  
KAZUO NAKANSIHI, CHIEF OF TRADE SECTION, K.K. KATSURA, OSAKA  
NOBUYUKI NISUGI, TRADE SECTION, K.K. KATSURA, OSAKA  
ETSUHIRO MATSUDA, K.K. KATSURA  
HARUO NOMURA, K.K. KATSURA  
KENJI WADA, DIRECTOR, KOKUSAN KANAMONO KOGYO K.K., TOKYO  
KY KULER PENG, PRESIDENT, EVERBRIGHT CORPORATION, MANILA

SHIGEKI OKAMOTO, PRESIDENT K.K. OKAMOTO SHIGEKI SHOTEN,  
ARIAKE GENERAL DISTRIBUTION CENTER, NAEDOKO, ISHOMACHI,  
KUMAMOTO  
SACHIKO OKAMOTO, DAUGHTER, 9, SEIRIN-MACHIN, SHIMOGAMO,  
SAKYO-KU, KYOTO 606  
KAZUO NAGAO, PRESIDENT, K.K. NAGAO KANAMONO SHOKAI, 4-8,  
1-CHOME, KATANO, KOKURA-KU, KITA-KYUSHU CITY  
SHINNOSUKE KAZUKI, PRESIDENT, K.K. KAZUKK GENSAKU SHOTEN,  
1-10, HIESHINMACHI, HAKATA-KU, FUKUOKA CITY  
HISAICHI MURAYAMA, PRESIDENT, MURAYAMA KANAMONO TEN, 48,  
NISHI-KADOBASHI-DORI, HAKATA-KU, FUKUOKA CITY  
KOSEI KOYAMA, PRESIDENT, K.K. NOKOYA SHOTEN,  
4-14-10, HAKATA-EKI MINAMI, HAKATA-KU, FUKUOKA CITY  
MOTOTSUGU OKADA, PRESIDENT, K.K. OKADA SHOTEN, 100,  
OOGI-MACHI, HAKATA-KU, FUKUOKA CITY  
KIYOSHI OKAZAKI, MANAGING DIRECTOR, OKAZAKI MOKUZAI KOGYO  
K.K., 11-44, SANWA-CHO, YAMAGUCHI CITY  
SINOBU MORI, PRESIDENT, K.K. MORI KANAMONO, 3-3-18,  
SHINONOME, KAGOSHIMA CITY  
SEIICHI NOZAKI, PRESIDENT, K.K. KIKUSEI KINZOKU, 3-12  
SHADO-CHO, HIGASHI-KU, NAGOYA CITY  
YUICHI KIMURA, PRESIDENT, K.K. KIMURA, 2-CHOME, KITA  
ROKU-JO, SAPPORO CITY  
IKUO TANIMOTO, MANAGING DIRECTOR, KURIBAYASHI SHOKAI,  
1-16-28, FUJIZUKA-CHO, TAKAMATSU CITYM  
HODGSON

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W  
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R 010147Z AUG 74  
FM AMEMBASSY TOKYO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3644

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3. INAKAGE GROUP REQUESTS FOLLOWING ASSISTANCE IN SUPPORT OF  
VISIT:.

A) APPOINTMENT AFTERNOON OF AUGUST 28 WITH OFFICIAL OF

C.M. CHAIN DIV COLUMBUS MC KINNON CORP.

B) APPOINTMENT, ALSO AFTERNOON OF AUGUST 28, WITH OFFICIAL OF IDEAL SECURITY HARDWARE CORP. (GROUP MEMBERS QUITE INTERESTED IN PRODUCTS OF THESE TWO COMPANIES, AND PURPOSE OF MEETING WOULD BE DISCUSSION OF PRODUCTS AND, PROBABLY, PLACEMENT OF ORDERS).

C) ARRANGEMENT FOR VISIT AFTERNOON OF AUGUST 29 TO REPRESENTATIVE HARDWARE STORE IN NEW JERSEY.

D) ARRANGEMENT FOR VISIT MORNING OF AUGUST 30 TO HARDWARE STORE IN LONG ISLAND HANDLING GARDEN ACCESSORIES. (PURPOSE OF VISITS TO HARDWARE STORES IS TO OBSERVE AMERICAN DISPLAY METHODS).

E) PRE-REGISTRATION OF GROUP MEMBERS BASED ON INFORMATION PARA 2 ABOVE. TRANSMITTAL OF REGISTRATION BADGES TO EMBASSY FOR DELIVERY TO GROUP PRIOR TO ITS DEPARTURE. (EMBASSY REALIZES NORMAL PROCEDURE FOR PRE-REGISTRATION IS TO SUBMIT COUPONS INCLUDED AS PART OF SHOW BROCHURE. AS LITTLE TIME REMAINS PRIOR TO SHOW, GROUP FEELS, AND EMBASSY CONCURS, THAT EMBASSY/ COMMERCE ASSISTANCE IN PRE-REGISTERING WOULD BE HELPFUL.)

F) ADVICE RE NAME OF COMMERCE OFFICER ON DUTY AT INTERNATIONAL LOUNGE AUGUST 28.

4. IN ADDITION TO INAKAGE GROUP, EMBASSY HAS RECEIVED EXPRESSION OF INTEREST FROM FOLLOWING TWO INDIVIDUALS WHO PLAN TO ATTEND SHOW: YOSHIYUKI HASEGAWA, PRESIDENT, HASEGAWA SCAFFOLD CO., LTD, 2-201, EBIESHITA, FUKUSHIMA-KU, OSAKA; AND TAKERO TANIGAWA, MANAGER OF SAME FIRM. HASEGAWA AND TANIGAWA ARE ESPECIALLY UNCLASSIFIED

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INTERESTED IN PREFABRICATED OR COLLAPSIBLE GREEN HOUSES, GARDEN TOOLS, GARDEN FURNITURE, LADDERS FOR USE IN TRIMMING GARDEN TREES, AND, IN GENERAL, DO IT YOURSELF ITEMS IN GARDEN FIELD. IT MAY BE THAT AFTER INITIAL VIEWING OF SHOW, HASEGAWA AND TANIGAWA WILL REQUEST COMMERCE ASSISTANCE IN MEETING APPROPRIATE MANUFACTURERS. ONLY ASSISTANCE REQUESTED BY HASEGAWA AND TANIGAWA AT THIS TIME IS PRE-REGISTRATION AT SHOW AND DELIVERY OF BADGES THROUGH EMBASSY TO THEM. (THEY MAKING OWN HOTEL RESERVATIONS.)

5. EMBASSY BELIEVES ASSISTANCE REQUESTED BY BOTH SETS OF VISITORS IS MODEST AND COULD BE WELL WORTHWHILE. ACTION REQUESTED: A) COMMERCE ADVISE SOONEST WHETHER IT WILL ATTEMPT TO PROVIDE ASSISTANCE REQUESTED PARAS 3 AND 4 ABOVE, IN PARTICULAR PRE-REGISTRATION. IF ANSWER AFFIRMATIVE, B) COMMERCE ADVISE AS PLANS ECOME FIRM WHAT ASSISTANCE WILL BE PROVIDED. HODGSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Errors:** N/A  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A) TOKYO 8098; B) STATE A-2270; C) S, TATE A-2763  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
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**Review Content Flags:**  
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**Review Exemptions:** n/a  
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30 JUN 2005

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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**TAGS:** BEXP, BGEN  
**To:** COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005